alio™ Question & Answer

What is alio™?

Formerly known as SAGE, **alio** is an integrated application suite for managing school district finance, payroll and human resource based on Oracle™ technology. With **alio**, we make the move to Oracle 10g, which will enable all of our customers to access the **alio** applications from the web.

Why are we changing the name from SAGE to alio?

The decision to change a product's name is never an easy one. In our case, market confusion within the software industry with another company called Sage Software necessitated the change. The **alio** brand name is unique, which better suits our product since we firmly believe **alio** stands alone in our industry and should be identified as such.

What does this mean to Weidenhammer's CIMS clients?

Weidenhammer made a commitment to our CIMS clients when we purchased the CIMS software from Pearson School Systems in February. We promised to continue enhancing the current CIMS software for many years to come. In addition, we pledged to provide our financial clients with a clear migration path when and if they were ready to make the move to new software. **alio** provides that path by offering a full functioning, graphical financial software, deployed by an Oracle database.

What is the General Availability (GA) date for alio?

We expect **alio** to reach GA by the end of October 2007.

When will Weidenhammer begin using the alio name?

Today! While the programming changes will not be available until the end of September, our support team will begin using it as of August 1. You should expect to begin seeing the **alio** name in print as we begin an advertising campaign in industry magazines in September 2007.

Who is Weidenhammer and what experiences does the company bring to customers?

Weidenhammer has been involved with school administrative solutions for finance and students since 1978, so we are well-acquainted with the specifics needs of the K-12 marketplace. Founded in 1978, Weidenhammer is a diversified provider of Information Technology (IT) solutions. The company employs 200 professionals and has seven branch offices in Arizona, Pennsylvania, Colorado and Michigan. We have two principal business components:

1. Serving the K-12 education solutions market
2. Serving the mid-sized commercial firms

In the K-12 arena, Weidenhammer delivers administrative solutions and serves nearly 1,300 school districts in more than 40 states. The company's education solution partners include: Pearson School Systems, eScholar, EduStructures, and Computer Automation.

Where can I get more information?

To learn more about this change, please contact our Client Care Center at k12.support@hammer.net.